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Lou Adler

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Great Teams by Lou Adler (Trade Cloth, Revised edition)

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Performance profiles - Use a job description, including duties and responsibilities, as your criteria instead of only assessing the candidate's skills, experience and personality traits. To hire superior people, first define superior performance. Objective evaluations - Use basic questions to assess an interviewee's competency accurately.

Hire With Your Head Summary | Lou Adler Books

Hire with Your Head Updated with new case studies and more coverage of the impact and importance of the Internet in the hiring process, this indispensable guide has shown tens of thousands of managers and human resources professionals how to find the perfect candidate for any position.

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In this new guide, Adler illustrates how to Hire with Your Head, showing you how to focus more on candidate performance, and less on your own impulses. Covering the fundamentals of s
Written by veteran headhunter Lou Adler, this resource arms you with the tools necessary to sidestep potentially costly mistakes by judging more accurately who ...

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The second edition of Lou Adler's Hire with Your Head takes the best of the original concepts and updates it with the latest insights on interviewing and the entire selection process. I've

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been able to introduce the POWER Hiring concepts to a major professional services with significant results including better retention and a reputation as an employer of choice.

Amazon.com: Customer reviews: Hire With Your Head: Using ...

Hire with Your Head provides you with tools and processes, such as the 10-Factor Candidate Assessment, an invaluable tool in assisting Hiring Managers and the interview team make an objective decision and avoid the costly mistakes of a bad hire.

Amazon.com: Customer reviews: Hire With Your Head: Using ...

For the sake of brevity - and because it is stated so clearly by Lou Adler himself, "If you want to hire superior people, use a system designed to hire superior people." "Hire with Your Head" lays out the clearly best practices for attracting, selecting,

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closing, and taking the necessary first steps to retain top performers.

Hire With Your Head: Using... book by Lou Adler

Using Performance-Based HiringSM to Build Great Teams - Hire With Your Head by Lou Adler Hire With Your Head (2007) will make you think twice before drafting a standard job offer that'll only attract standard recruits.

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