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A strategic relationship requires you to actively seek out and build a bond with someone. They're give and take relationships where each person has something to offer the other. Building relationships is an important part of developing yourself; so where do you start? It all begins with goals.

6 Steps to Build Strategic Relationships at Work

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Remember, the best partnerships work most smoothly when each party's strengths shore up the connection to create elevated and shared success. 5. Don't rush the process.

How to Create Strategic Partnerships That Are a Win-Win

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Share more of yourself at meetings. One of the best ways to build relationships is to let others know who you are. This...
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You don't usually become a strategic partner by yourself. You need relationships, but you also need your team to have relationships with your dream client's team. The more and the

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deeper are these relationships, the greater the likelihood of your creating something more than transactional.

10 Ways To Be More Strategic and Less Transactional · The ...

Show your appreciation whenever someone helps you. Everyone, from your boss to the office cleaner, wants to feel that their work is appreciated. So, genuinely compliment the people around you when they do something well. This will open the door to great work relationships. Be Positive. Focus on being positive . Positivity is attractive and contagious, and it will help strengthen your relationships with your colleagues.

Building Great Work Relationships - From MindTools.com

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