

Understanding And Negotiating Construction Contracts

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Understanding And Negotiating Construction Contracts

This book will show you how to identify, understand, and evaluate high-risk terms and conditions typically found in construction contracts—then negotiate to lower or eliminate the risk, improve terms of payment, and reduce exposure to claims and disputes.

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A four-hour intense workshop examining typical risky commercial terms and conditions found in construction and construction related contracts. Topics covered: Scope of Work - Thorough and detailed, major cause of claims and disputes. Schedule - Time is of the essence? Terms of Payment - Positive only.

Understanding and Negotiating Construction Contracts | The ...

Overview. Construction is a complex business. Each project has its own unique physical and commercial considerations. Since there's no such thing as a "standard" or "typical" construction project, construction contracts should also not be considered standard. The contractor must carefully manage both in order to have a successful outcome and protect the company's interests and assets.

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Redlining and negotiating contracts is an important function for all construction companies, specialty trades and developers. Prudent business owners know that a good understanding of the contract clauses is imperative for negotiating favorable terms, risk and accurately pricing the work.

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PRODUCT DESCRIPTION. A must-have resource for construction practitioners drafting and negotiating Turnkey and EPC contracts. It enables the users to

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understand key points when working on dispute cases and gain a thorough understanding of the clauses in the contracts. Key features:

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